



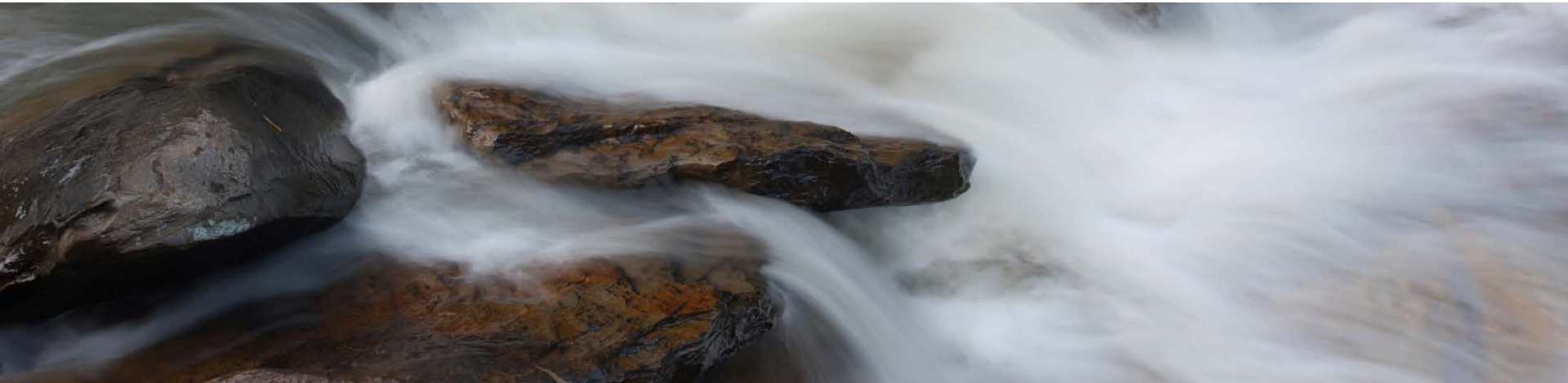
'Integrated Solutions'

Credit Expo Nederland 2015

Martin de Heus
Sales Manager Credit Tools

Willand Brienen
Business Consultant / Trainer Credit Tools

René van den Brand
Business Consultant VVA Informatisering



- Korte introductie Credit Tools
- 'Integrated solutions'
- Praktijkcasus WonenBreborg door René van den Brand





15 jaar ervaring



40 betrokken
specialisten



10.000
eindgebruikers



Altijd perfecte
balans

Microsoft Partner
Gold Application Development







*“Het verbinden van mensen,
ketenpartners, applicaties en
informatiebronnen in één centrale
omgeving.”*



**Credit
Tools**

Integrated Solutions



AcceptEmail 



creditsafe 

GRAYDON
openheid van zaken

dun & bradstreet

invoiceportal 




Invoice2Deliver
Role: Sender | [Receiver](#)

Language: English

Dashboard | Files | Documents | Receivers
Credit Management | Support | Account (rep@customer.com) | Logout

Document status



96% Viewed 4% Not viewed

Quick search

[Advanced search](#)

Welcome to Invoice2Deliver

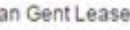














Logged in as:
rep@customer.com

Last login: 15/09/2015 13:35

File processing

Next processing for Euro Customer Services starts on 18/09/2015 18:00

Please find below the reports of the latest processed batches.

Sender	Batch Number	Date/Time	Result
 	20150210-130136783-vangentlease	10/09/2015 13:01	
	20150210-130113580-toyota	10/09/2015 13:01	
	20150210-130059693-suzuki	10/09/2015 13:00	
	20150210-130051613-lexus	10/09/2015 13:00	
	20150210-130029149-euregio	10/09/2015 13:00	
	20150210-130010185-averus	10/09/2015 13:00	
	20150206-180552717-toyota	10/09/2015 18:05	
	20150206-180202104-euregio	10/09/2015 18:02	

New functionality:

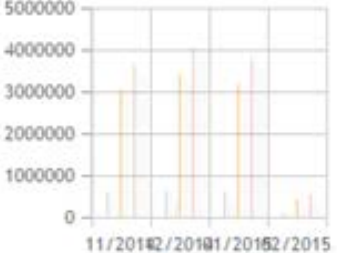
New Version: 3.2.4. from Dec 09th 2014

- Additional attachments: (.doc, docx, .xls, .xlsx, .csv, .pdf)
- Set language for customers without an account
- Mouse-over: Show customer name in label "Customernr"
- Improved mobile browser support
- Small bug fixes..

v. 3.1.1. from Oct 28th 2014

- Sender logo at the top of the email.
- Send payment link to your customers
- Improved contact options for receiver
- Send registration invitation to receiver

Invoiced amount



11/20142/20141/20142/2015

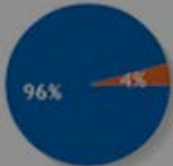
VAT Ex. VAT In. VAT

invoice2delver
Role: Sender | Receiver

Language: English
Account (rep@customer.com) | Logout

Dashboard | Files | Documents | Receivers
Credit Management | Support

Document status



96%

Viewed Not viewed

credit2control
search

ENTIRE PORTFOLIO
PERFORMANCE
CASHFLOW FORECASTING
REMINDERS

NAVIGATION

- Dashboard
- Search
- Schedule
- Relations
- Invoices
- Exceptions
- RiskManagement
- Reports
- Mailbox
- Employees
- Administrations
- Bulk actions
- Automail
- Processing
- System settings

Dashboard

ADMINISTRATION DETAILS

Total count debtors	9,443	Debtors with open invoices	7,746
Total count invoices	11,020	Number of actions scheduled	7,766
Date last import	4/21/2015 12:33 PM	DSO	86
Current payment plans	8	Current complaints	9

AGENDA ITEMS

Number	Description	Invoices	Amount
520	First written reminder	682	€ 1,200,207.61
500	First call action	691	€ 1,436,734.40
553	Second written reminder	762	€ 1,761,068.80
535	Third written reminder	814	€ 2,821,613.81
1	Notice	2	€ 9,111.24

ADMINISTRATION DETAILS

Current administration

Pakgoed Logistics B.V.

€ 28,067,959

Total outstanding amount

€ 61,169

Promises

€ 115,091,396

Turnover 12 months

Dashboard calculation over

Current administration

€ 83,439

Not yet due

€ 27,984,520

Overdue

€ 44,208,715

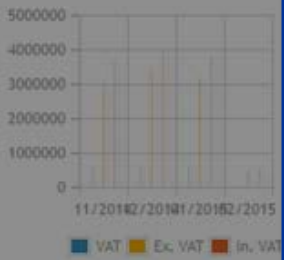
Turnover bookyear

last test NL | FR | EN

Administrator level
Pakgoed Logistics B.V.
Account settings - Logout

Policies


Invoiced amount



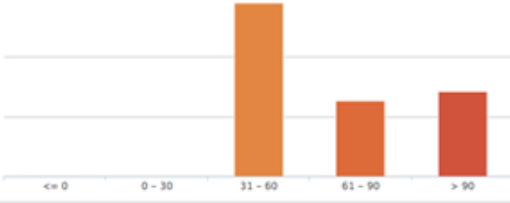
11/2014/2014/11/2015/2015

VAT Ex. VAT In. VAT

DSO



AGING ANALYSIS





www.credittools.nl




info@credittools.nl

Credit Tools B.V.

Oude Bosscheweg 13
5301 LA Zaltbommel
the Netherlands

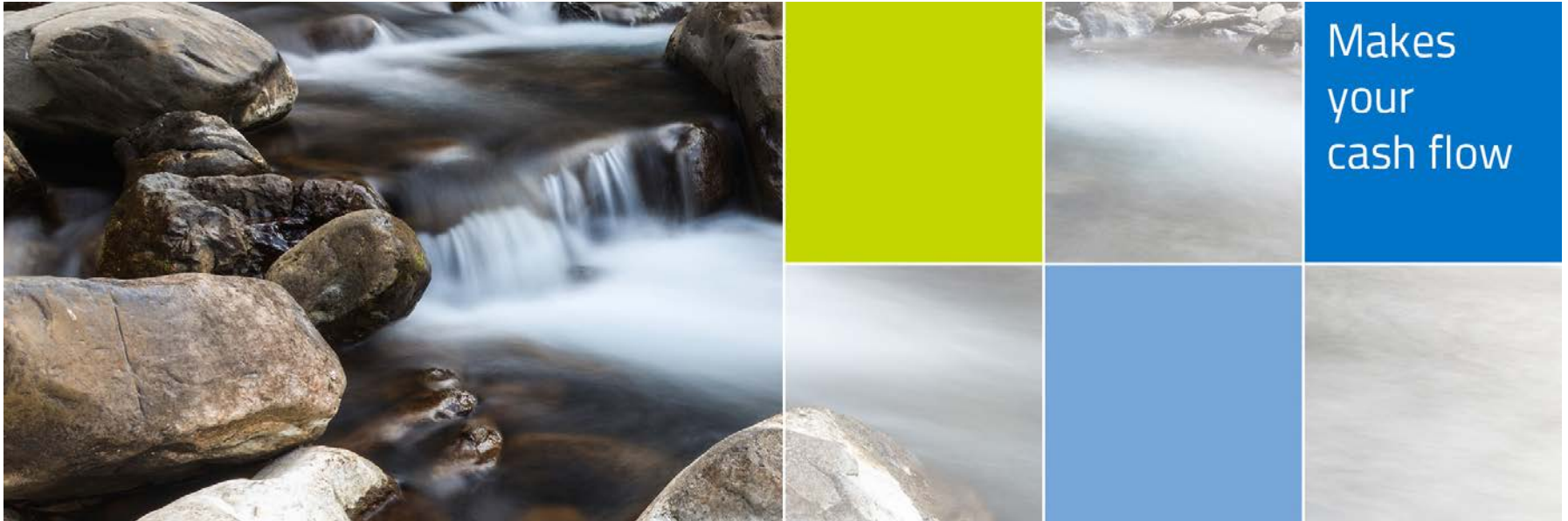
Telefoon: +31 418 57 60 30

Support: +31 418 57 60 32

Volg ons op:   

Microsoft Partner
Gold Application Development

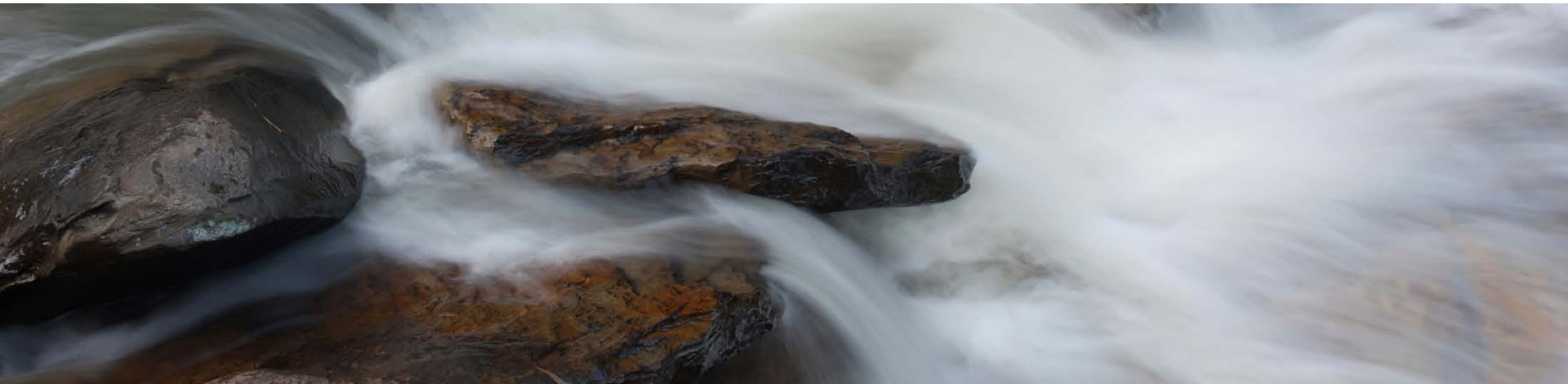




'Integrated Solutions'

Case WonenBreborg door René van den Brand,
VVA-informatisering

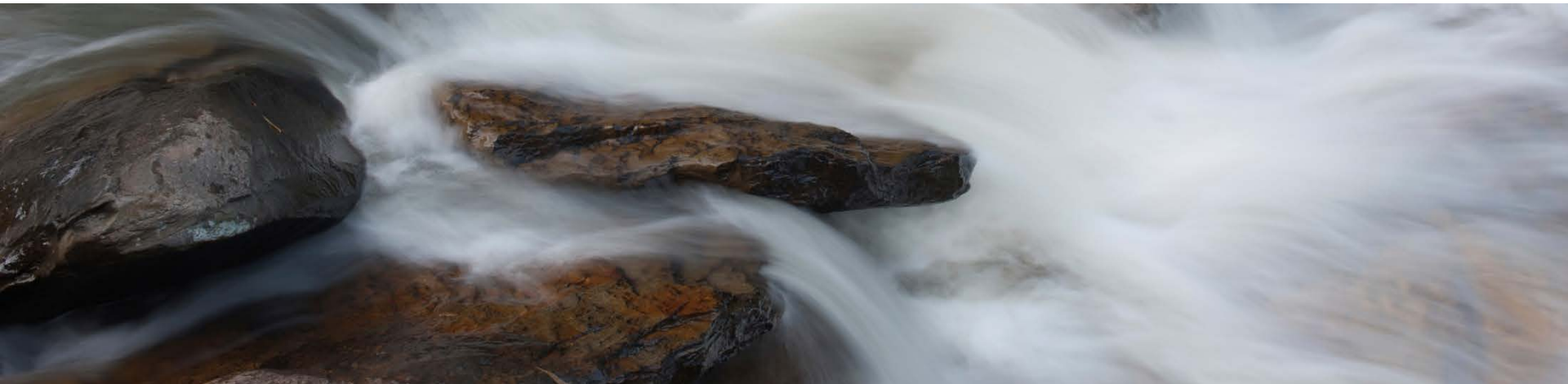
Woningbouwcorporatie met
circa 30.000 verhuureenheden
in de regio Tilburg en Breda.





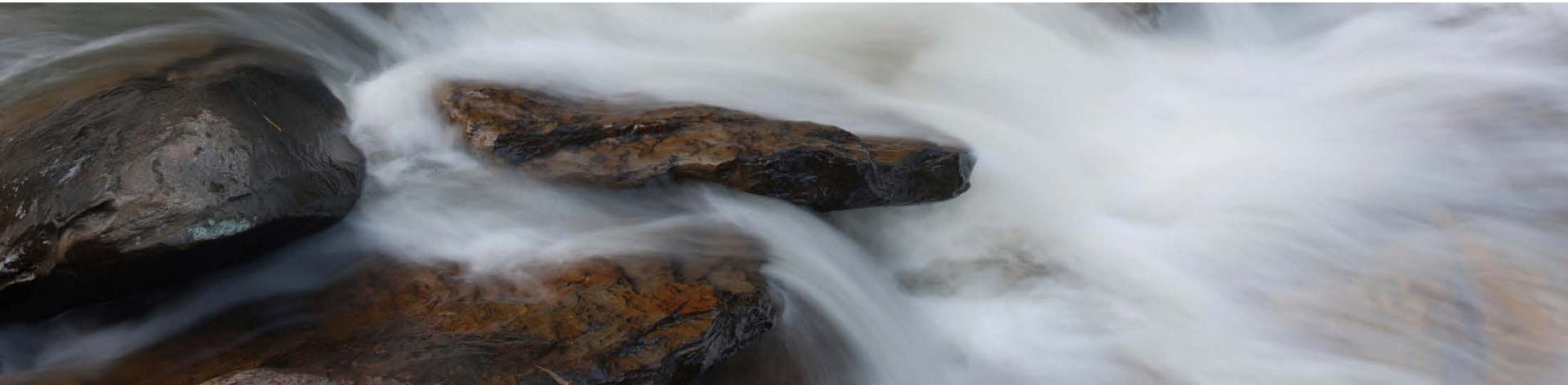
René van den Brand

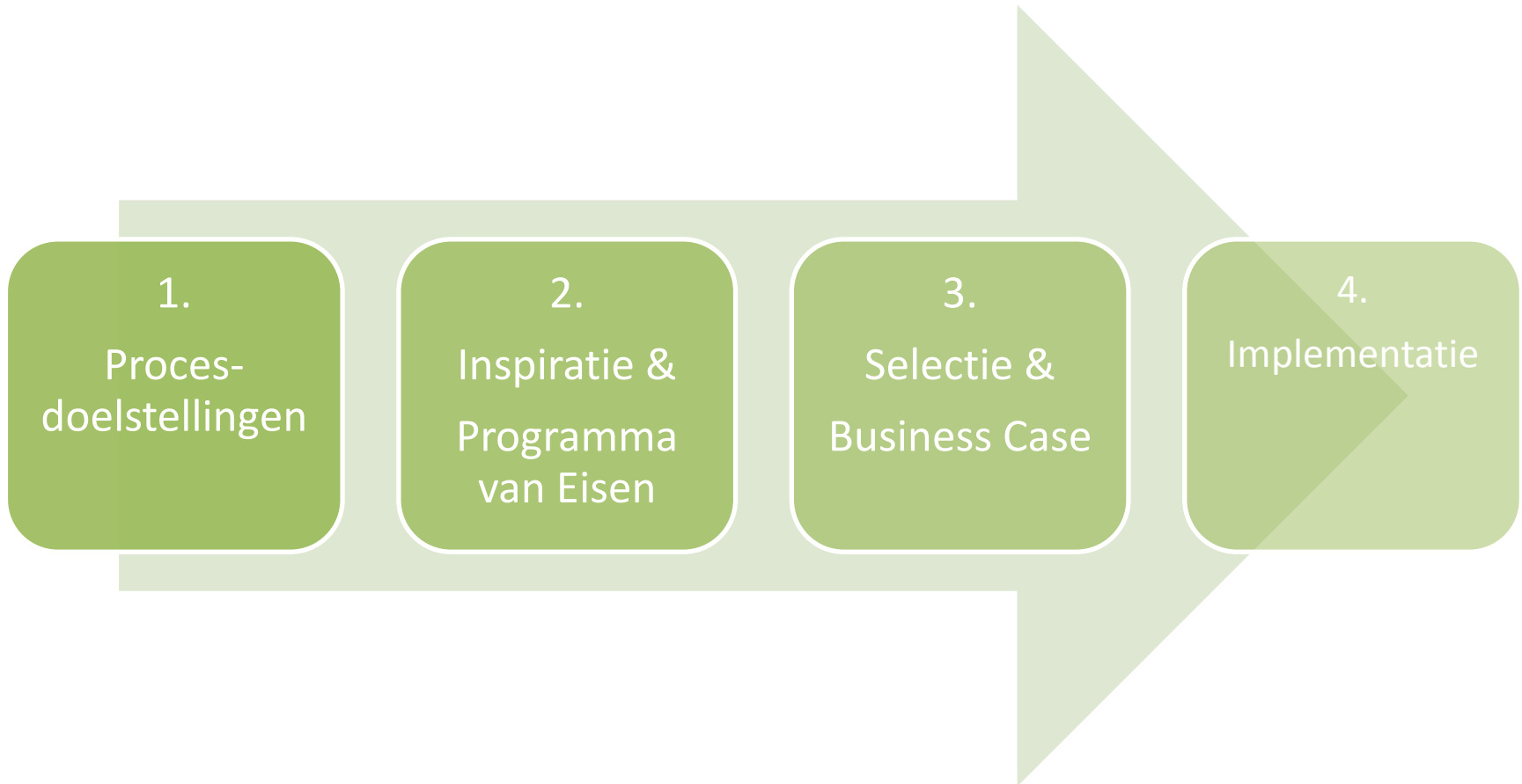
Business Consultant VVA-informatisering



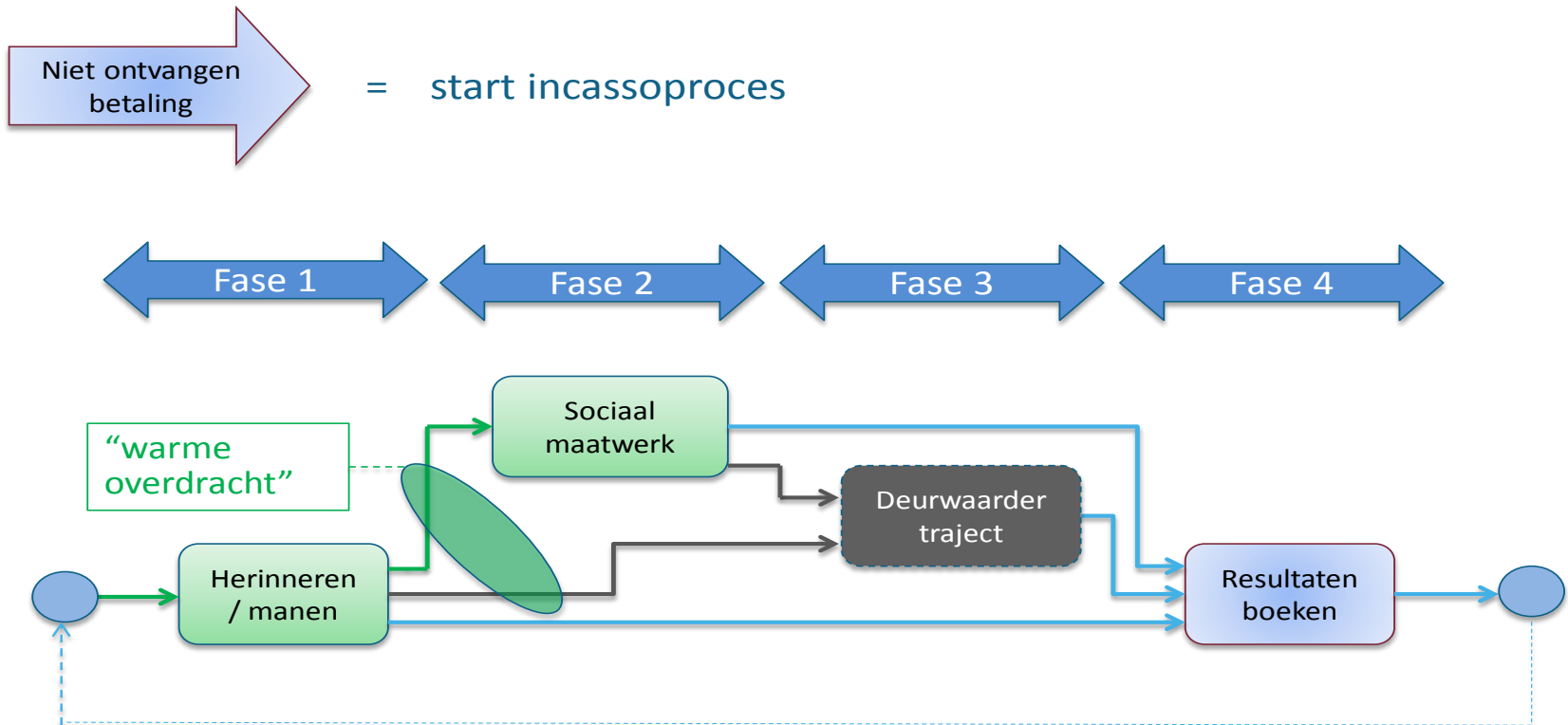
- Aanpak
- Integratievraagstuk
- Koppelingen
- Segmentering
- Vragen

Aanpak





Hoofdschema / fasering Incassoproces "to be"

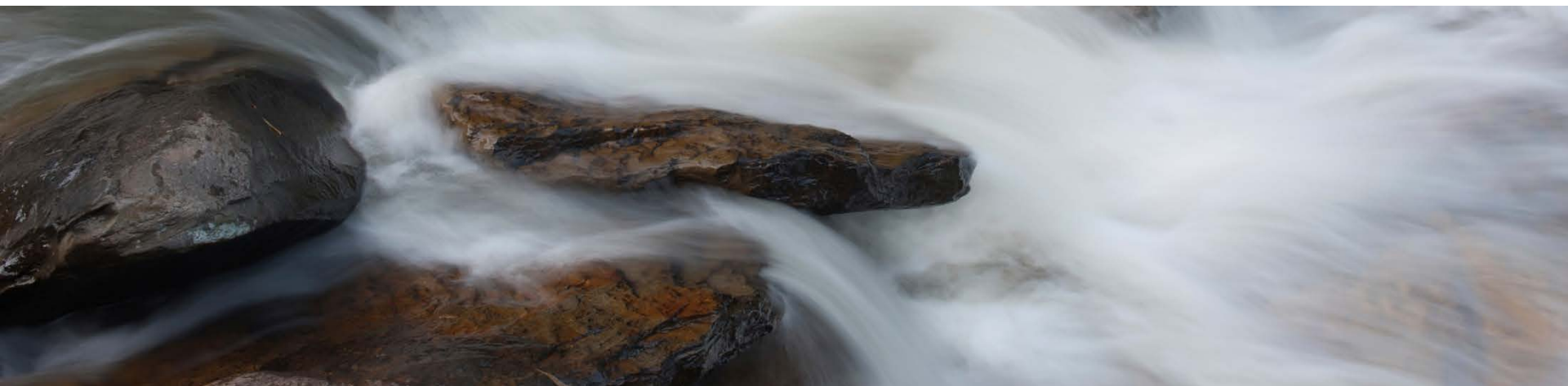


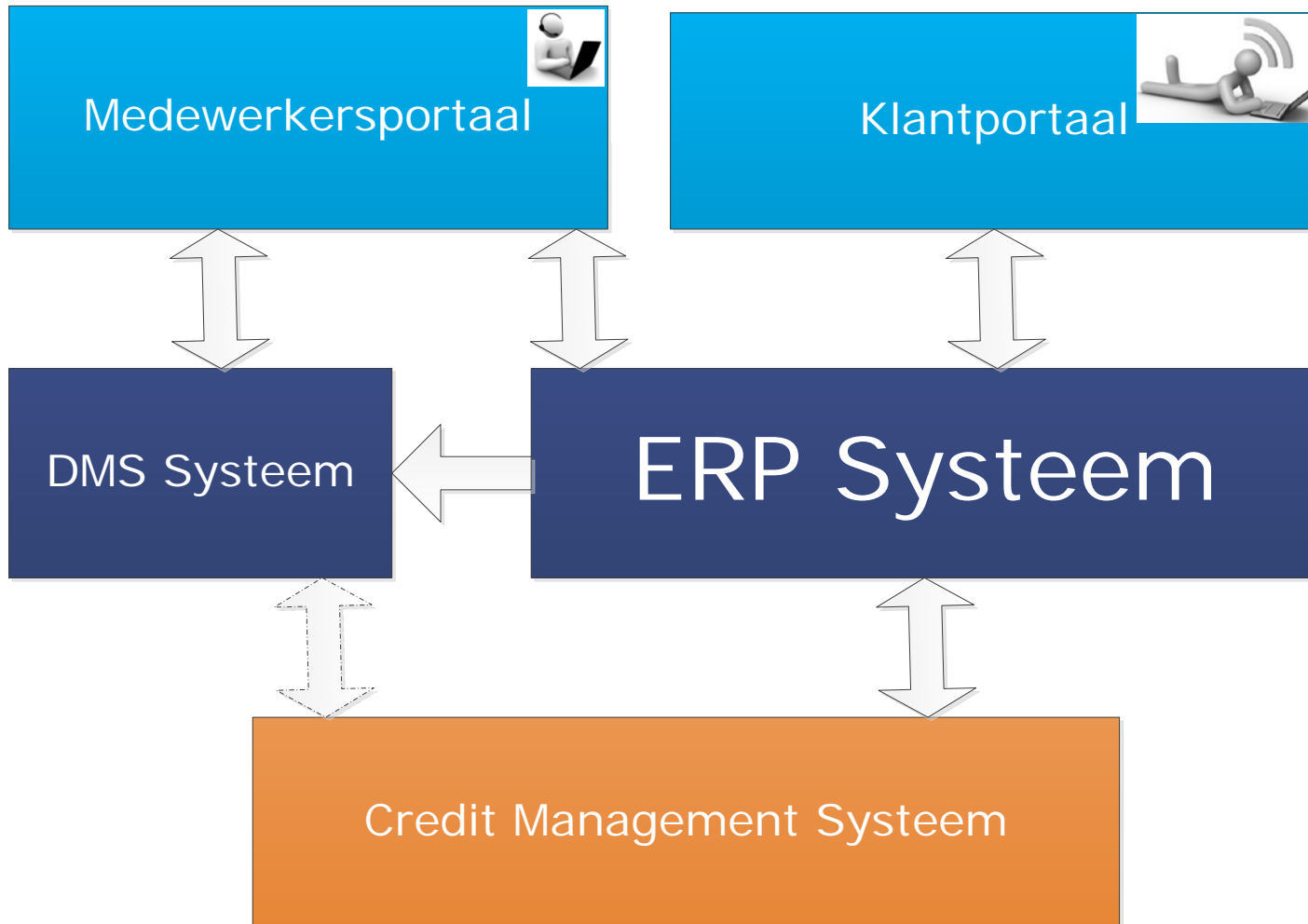
Segmenteren

Acties
uitvoeren

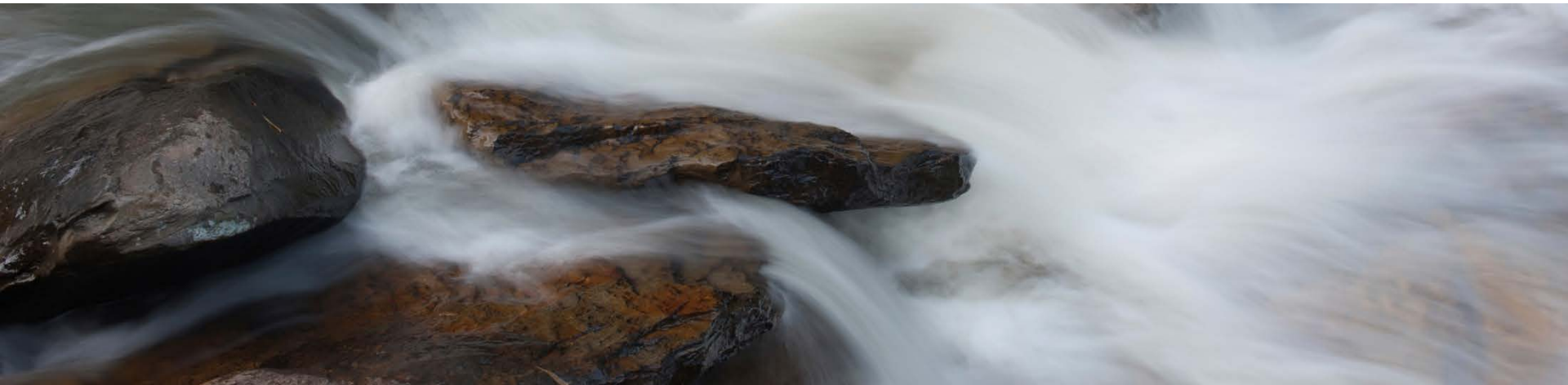
Betaalgedrag
bewaken

Integratievraagstuk

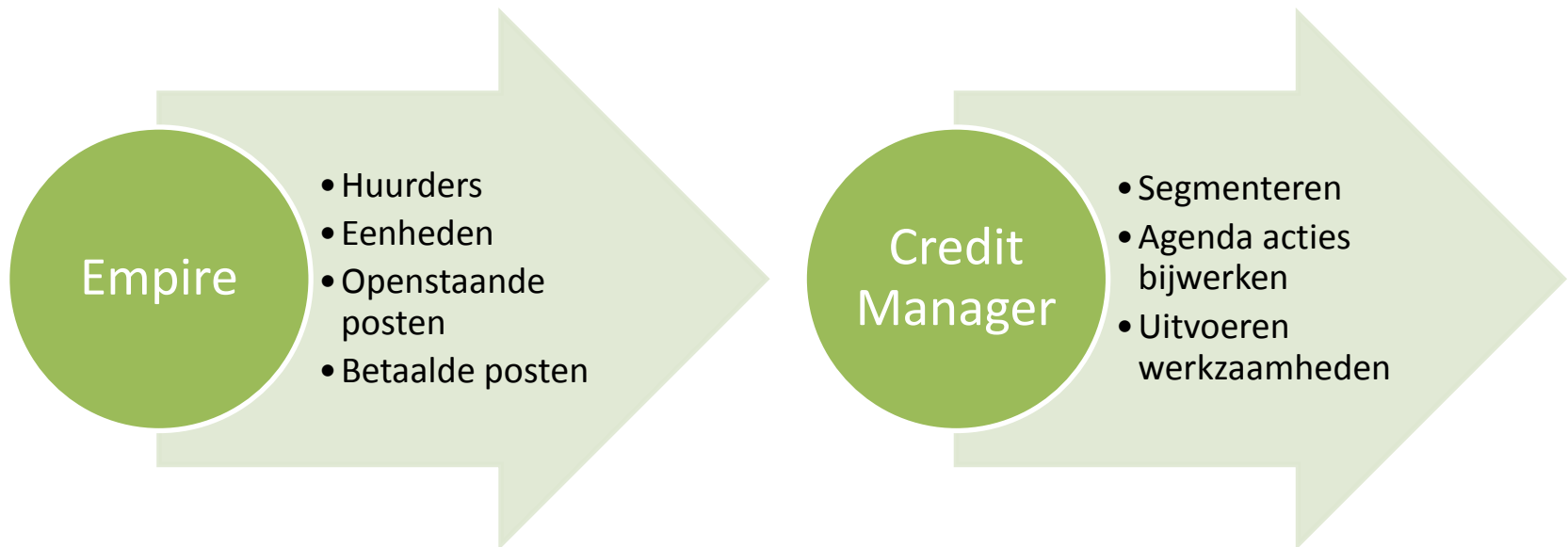




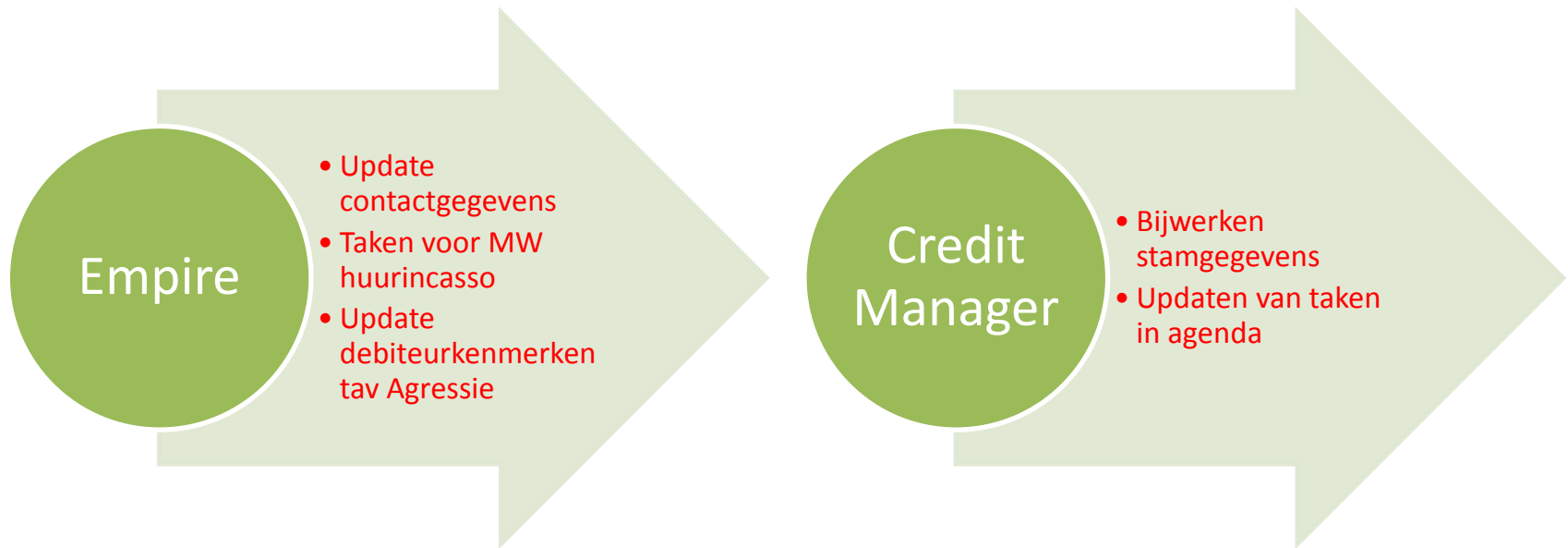
Koppelingen



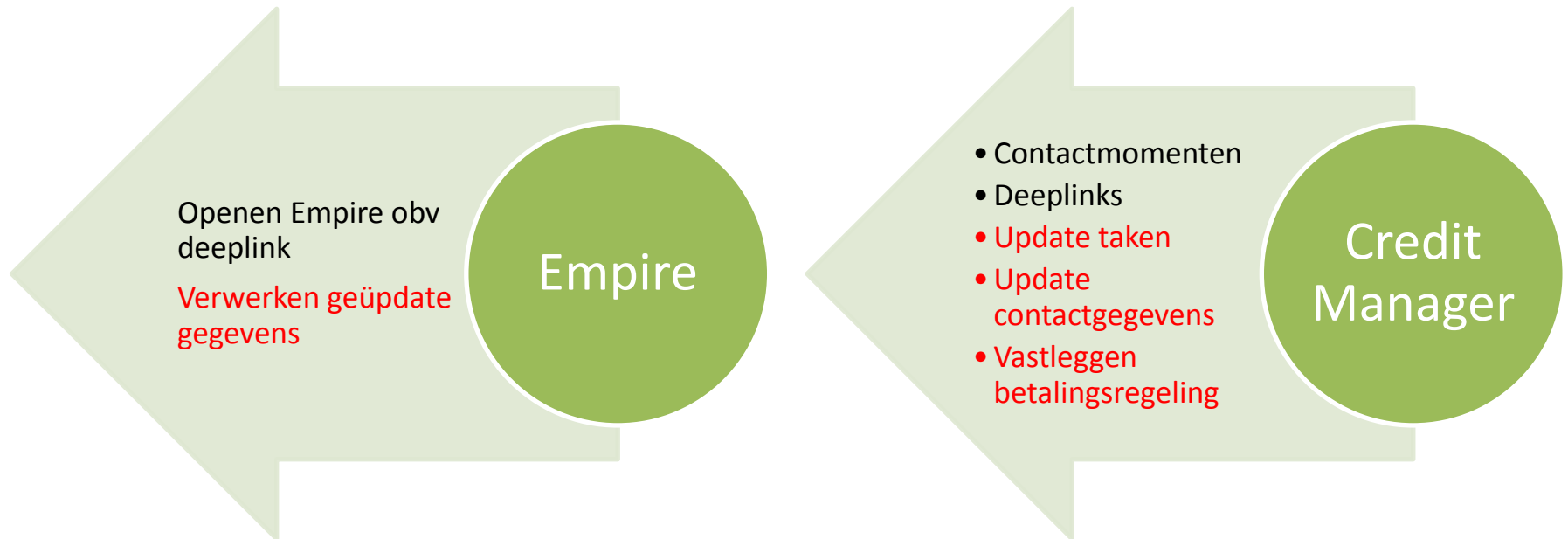
- Koppelingen:
2x per dag gegevens naar Credit Manager



- Koppelingen: Real-time



- Koppelingen: Real-time

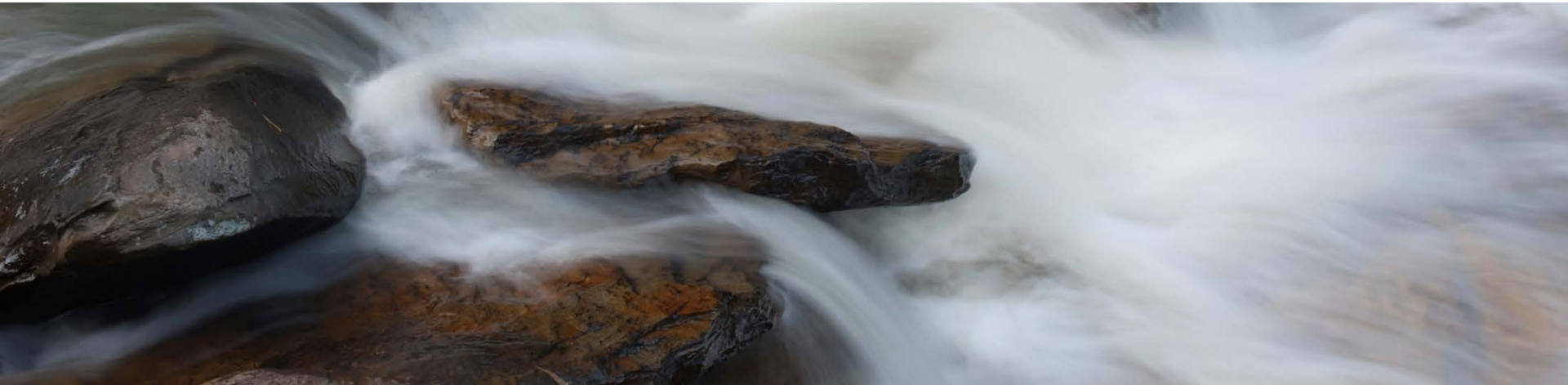


Wensenlijstje koppelingen:

- Koppeling met ons DMS
- E-mails met betaallink
- Integratie met deurwaarder/incassobureau



Segmentering



1. Reguliere huurders
2. Slechte betalers
3. Nieuwe huurders
4. Studenten
5. Buitenlandse studenten
6. Huurders onder schuldhulpverlening
7. Huurders met een lopende betalingsregeling
8. Huurders die bij deurwaarder zitten
9. Vertrokken huurders
10. Verblijf onbekend
11. Niet natuurlijke huurders (BOG/MOG/ZOG)
12. Af te boeken vorderingen
13. Bijzondere gevallen



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